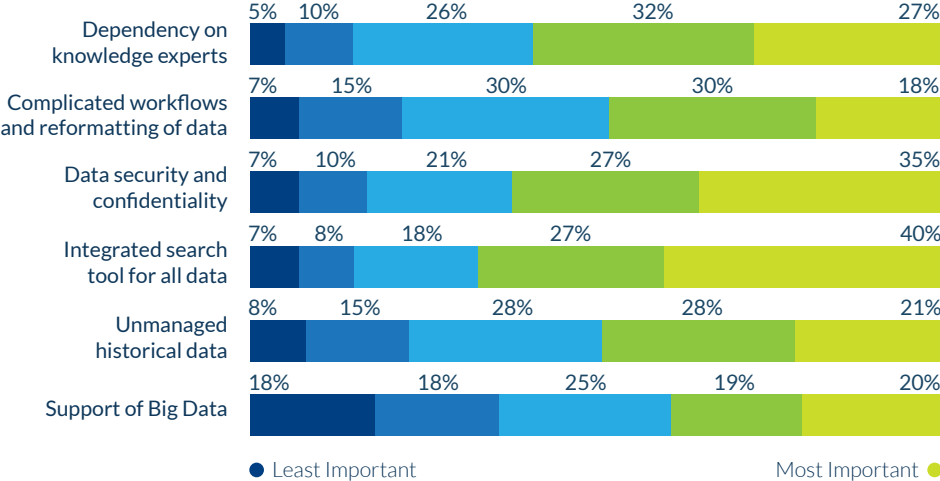


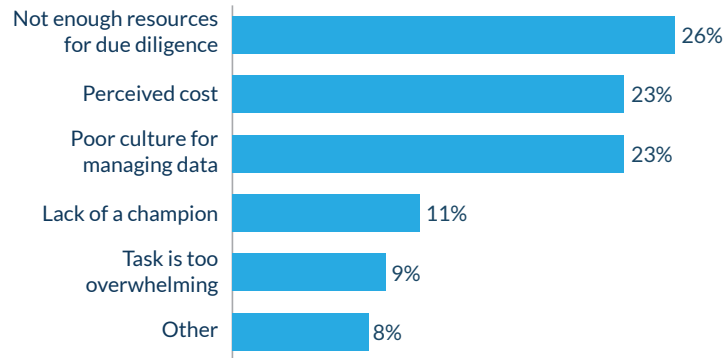
Ranking of Data Management as an Issue

	2017	2015	2013
It is of critical importance	47%	48%	44%
Top 5 issue for our group	36%	37%	38%
On the radar, but not currently a focus	14%	12%	15%
Not important at this time	3%	3%	3%

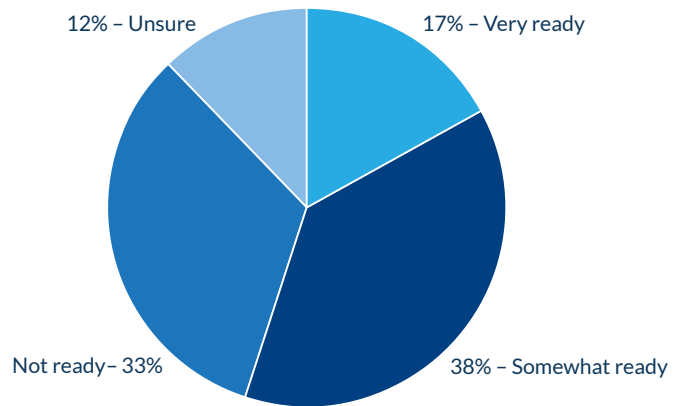
Ranking of Most Important Data Management Challenges



Biggest Challenge When Implementing a Solution



Readiness to Leverage the Cloud



Desired Outcome From Resolving Data Management Issues

